# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of May 2024

Commission File Number: 001-36397

# **Weibo Corporation**

(Registrant's Name)

8/F, QIHAO Plaza, No. 8 Xinyuan S. Road Chaoyang District, Beijing 100027 People's Republic of China (Address of Principal Executive Offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F⊠ Form 40-F □

## EXHIBIT INDEX

Exhibit 99.1 - Press Release regarding Financial Results for the First Quarter Ended March 31, 2024 issued by Weibo Corporation on May 23, 2024

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## WEIBO CORPORATION

Date: May 23, 2024

By: /s/ Fei Cao Fei Cao Chief Financial Officer

#### Weibo Announces First Quarter 2024 Unaudited Financial Results

BEIJING, China – May 23, 2024 – Weibo Corporation ("Weibo" or the "Company") (NASDAQ: WB and HKEX: 9898), a leading social media in China, today announced its unaudited financial results for the first quarter ended March 31, 2024.

"We had a solid start to the year," said Gaofei Wang, CEO of Weibo. "On the user front, we focused on the acquisition and engagement of high quality users and improving ROI of our channel investments. On the content front, we also made progress in optimizing traffic structure through continuous execution of vertical content strategy. On the monetization front, Weibo's business demonstrated stabilized trend, with enhanced operating efficiency this quarter. Looking forward, we are committed to consistently driving value of our platform and improving shareholder returns."

#### First Quarter 2024 Highlights

- Net revenues were US\$395.5 million, a decrease of 4% year-over-year or flat year-over-year on a constant currency basis <sup>[1]</sup>.
- Advertising and marketing revenues were US\$339.0 million, a decrease of 5% year-over-year or flat year-over-year on a constant currency basis <sup>[1]</sup>.
- Value-added services ("VAS") revenues were US\$56.5 million, a decrease of 3% year-over-year or an increase of 1% year-over-year on a constant currency basis <sup>[1]</sup>.
- · Income from operations was US\$99.7 million, representing an operating margin of 25%.
- Net income attributable to Weibo's shareholders was US\$49.4 million and diluted net income per share was US\$0.19.
- · Non-GAAP income from operations was US\$125.8 million, representing a non-GAAP operating margin of 32%.
- Non-GAAP net income attributable to Weibo's shareholders was US\$106.6 million and non-GAAP diluted net income per share was US\$0.41.
- Monthly active users ("MAUs") were 588 million in March 2024.
- Average daily active users ("DAUs") were 255 million in March 2024.

<sup>[1]</sup> We define constant currency (non-GAAP) by assuming that the average exchange rate in the first quarter of 2024 had been the same as it was in the first quarter of 2023, or RMB6.86=US\$1.00.

### First Quarter 2024 Financial Results

For the first quarter of 2024, Weibo's total net revenues were US\$395.5 million, a decrease of 4% compared to US\$413.8 million for the same period last year.

Advertising and marketing revenues for the first quarter of 2024 were US\$339.0 million, a decrease of 5% compared to US\$355.3 million for the same period last year. Advertising and marketing revenues excluding advertising revenues from Alibaba were US\$316.4 million, a decrease of 6% compared to US\$337.0 million for the same period last year, primarily attributable to the unfavorable foreign exchange impact on the reported numbers.

VAS revenues for the first quarter of 2024 were US\$56.5 million, a decrease of 3% year-over-year compared to US\$58.5 million for the same period last year.

Costs and expenses for the first quarter of 2024 totaled US\$295.8 million, a decrease of 7% compared to US\$317.3 million for the same period last year. In addition to the foreign exchange impact, the decrease was mainly resulted from the decrease in personnel related cost and marketing expense.

Income from operations for the first quarter of 2024 was US\$99.7 million, compared to US\$96.5 million for the same period last year. Operating margin was 25%, compared to 23% last year. Non-GAAP income from operations was US\$125.8 million, compared to US\$128.6 million for the same period last year. Non-GAAP operating margin was 32%, compared to 31% last year.

Non-operating loss for the first quarter of 2024 was US\$23.6 million, compared to non-operating income of US\$29.8 million for the same period last year. Non-operating loss for the first quarter of 2024 mainly included (i) net interest and other loss of US\$18.6 million; and (ii) loss from fair value change of investments of US\$3.6 million, which was excluded under non-GAAP measures.

Income tax expenses for the first quarter of 2024 were US\$25.0 million, compared to US\$21.9 million for the same period last year.

Net income attributable to Weibo's shareholders for the first quarter of 2024 was US\$49.4 million, compared to US\$100.5 million for the same period last year. Diluted net income per share attributable to Weibo's shareholders for the first quarter of 2024 was US\$0.19, compared to US\$0.42 for the same period last year. Non-GAAP net income attributable to Weibo's shareholders for the first quarter of 2024 was US\$106.6 million, compared to US\$111.2 million for the same period last year. Non-GAAP diluted net income per share attributable to Weibo's shareholders for the first quarter of 2024 was US\$106.6 million, compared to US\$111.2 million for the same period last year. Non-GAAP diluted net income per share attributable to Weibo's shareholders for the first quarter of 2024 was US\$0.47 for the same period last year.

As of March 31, 2024, Weibo's cash, cash equivalents and short-term investments totaled US\$3.3 billion. For the first quarter of 2024, cash provided by operating activities was US\$139.6 million, capital expenditures totaled US\$21.7 million, and depreciation and amortization expenses amounted to US\$14.8 million.

## **Conference Call**

Weibo's management team will host a conference call from 7:00 AM to 8:00 AM Eastern Time on May 23, 2024 (or 7:00 PM to 8:00 PM Beijing Time on May 23, 2024) to present an overview of the Company's financial performance and business operations.

Participants who wish to dial in to the teleconference must register through the below public participant link. Dial in and instruction will be in the confirmation email upon registering.

Participants Registration Link: https://register.vevent.com/register/BIe95f7f5ac02f4170bb6b8e878a03b278

Additionally, a live and archived webcast of this conference call will available at http://ir.weibo.com.

## **Non-GAAP Financial Measures**

This release contains the following non-GAAP financial measures: non-GAAP income from operations, non-GAAP net income attributable to Weibo's shareholders, non-GAAP diluted net income per share attributable to Weibo's shareholders and adjusted EBITDA. These non-GAAP financial measures should be considered in addition to, not as a substitute for, measures of the Company's financial performance prepared in accordance with U.S. GAAP.

The Company's non-GAAP financial measures exclude stock-based compensation, amortization of intangible assets resulting from business acquisitions, net results of impairment and provision on investments, gain/loss on sale of investments and fair value change of investments, non-GAAP to GAAP reconciling items on the share of equity method investments, non-GAAP to GAAP reconciling items for the income/loss attributable to non-controlling interests, income tax expense related to the amortization of intangible assets resulting from business acquisitions and fair value change of investments (other non-GAAP to GAAP reconciling items have no tax effect), and amortization of issuance cost of convertible senior notes, unsecured senior notes and long-term loans. Adjusted EBITDA represents non-GAAP net income attributable to Weibo's shareholders before interest income/expense, net, income tax expenses/benefits, and depreciation expenses.

The Company's management uses these non-GAAP financial measures in their financial and operating decision-making, because management believes these measures reflect the Company's ongoing operating performance in a manner that allows more meaningful period-to-period comparisons. The Company believes that these non-GAAP financial measures provide useful information to investors and others in the following ways: (i) in comparing the Company's current financial results with the Company's past financial results in a consistent manner, and (ii) in understanding and evaluating the Company's current operating performance and future prospects in the same manner as management does. The Company also believes that the non-GAAP financial measures provide useful information to both management and investors by excluding certain expenses, gains/losses and other items (i) that are not expected to result in future cash payments or (ii) that are non-recurring in nature or may not be indicative of the Company's core operating results and business outlook.

Use of non-GAAP financial measures has limitations. The Company's non-GAAP financial measures do not include all income and expense items that affect the Company's operations. They may not be comparable to non-GAAP financial measures used by other companies. Accordingly, care should be exercised in understanding how the Company defines its non-GAAP financial measures. Reconciliations of the Company's non-GAAP financial measures to the nearest comparable GAAP measures are set forth in the section below titled "Unaudited Reconciliation of Non-GAAP to GAAP Results."

#### About Weibo

Weibo is a leading social media for people to create, share and discover content online. Weibo combines the means of public self-expression in real time with a powerful platform for social interaction, content aggregation and content distribution. Any user can create and post a feed and attach multi-media and long-form content. User relationships on Weibo may be asymmetric; any user can follow any other user and add comments to a feed while reposting. This simple, asymmetric and distributed nature of Weibo allows an original feed to become a live viral conversation stream.

Weibo enables its advertising and marketing customers to promote their brands, products and services to users. Weibo offers a wide range of advertising and marketing solutions to companies of all sizes. Weibo generates a substantial majority of its revenues from the sale of advertising and marketing services, including the sale of social display advertisement and promoted marketing offerings. Weibo displays content in a simple information feed format and offers native advertisement that conform to the information feed on our platform. We have developed and continuously refining our social interest graph recommendation engine, which enables our customers to perform people marketing and target audiences based on user demographics, social relationships, interests and behaviors, to achieve greater relevance, engagement and marketing effectiveness.

### Safe Harbor Statement

This press release contains forward-looking statements. These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These forward-looking statements can be identified by terminology, such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "confidence," "estimates" and similar statements. Among other things, Weibo's expected financial performance and strategic and operational plans, as described, without limitation, in quotations from management in this press release, contain forward-looking statements. Weibo may also make written or oral forward-looking statements in the Company's periodic reports to the U.S. Securities and Exchange Commission ("SEC"), in announcements, circulars or other publications made on the website of The Stock Exchange of Hong Kong Limited (the "Hong Kong Stock Exchange"), in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about the Company's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of important factors could cause actual results to differ materially from those contained in any forward-looking statement. Potential risks and uncertainties include, but are not limited to, Weibo's limited operating history in certain new businesses; failure to sustain or grow active user base and the level of user engagement; the uncertain regulatory landscape in China; fluctuations in the Company's quarterly operating results; the Company's reliance on advertising and marketing sales for a majority of its revenues; failure to successfully develop, introduce, drive adoption of or monetize new features and products; failure to compete effectively for advertising and marketing spending; failure to successfully integrate acquired businesses; risks associated with the Company's investments, including equity pick-up and impairment; failure to compete successfully against new entrants and established industry competitors; changes in the macro-economic environment, including the depreciation of the Renminbi; and adverse changes in economic and political policies of the PRC government and its impact on the Chinese economy. Further information regarding these and other risks is included in Weibo's annual reports on Form 20-F and other filings with the SEC and the Hong Kong Stock Exchange. All information provided in this press release is current as of the date hereof, and Weibo assumes no obligation to update such information, except as required under applicable law.

#### **Contact:**

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# WEIBO CORPORATION UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands of U.S. dollars, except per share data)

	Three months ended					
	March 31, 2023		December 31, 2023		March 31, 2024	
Net revenues:						
Advertising and marketing	\$	355,300	\$	403,739	\$	338,951
Value-added services		58,478		59,928		56,546
Net revenues		413,778		463,667		395,497
Costs and expenses:						
Cost of revenues <sup>(1)</sup>		85,853		100,156		86,821
Sales and marketing <sup>(1)</sup>		106,494		139,726		103,627
Product development <sup>(1)</sup>		90,676		67,243		80,726
General and administrative <sup>(1)</sup>		34,265		37,537		24,586
Total costs and expenses		317,288		344,662		295,760
Income from operations		96,490		119,005		99,737
		70,170		117,005		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Non-operating income (loss):						
Investment related income (loss), net		27,155		25,544		(4,970)
Interest and other income (loss), net		2,682		16,713		(18,611
		29,837		42,257		(23,581)
Income before income tax expenses		126,327		161,262		76,156
Less: Income tax expenses		21,852		72,578		25,044
	-					
Net income		104,475		88,684		51,112
Less: Net income attributable to non-controlling interests		556		808		548
Accretion to redeemable non-controlling interests		3,427		4,646		1,126
Net income attributable to Weibo's shareholders	\$	100,492	\$	83,230	\$	49,438
Basic net income per share attributable to Weibo's shareholders	\$	0.43	\$	0.35	\$	0.21
Diluted net income per share attributable to Weibo's shareholders	\$	0.42	\$	0.34	\$	0.19
Shares used in computing basic net income per share attributable to Weibo's						
shareholders		234,705		236,311		236,694
Shares used in computing diluted net income per share attributable to Weibo's shareholders		236,895		246,382		263,644
snarenoiders		230,895		240,382		203,044
1)Stock-based compensation in each category:						
Cost of revenues	\$	2,536	\$	1,851	\$	1,773
Sales and marketing		4,613		3,559		3,823
Product development		13,800		11,079		10,438
General and administrative		6,676		5,259		4,978

### WEIBO CORPORATION UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands of U.S. dollars)

	As of			
	December 31,		March 31,	
		2023		2024
Assets				
Current assets:				
Cash and cash equivalents	\$	2,584,635	\$	2,144,546
Short-term investments		641,035		1,107,904
Accounts receivable, net		440,768		431,515
Prepaid expenses and other current assets		359,881		356,720
Amount due from SINA <sup>(1)</sup>		486,397		476,007
Current assets subtotal		4,512,716		4,516,692
Property and equipment, net		220,663		216,684
Goodwill and intangible assets, net		300,565		290,731
Long-term investments		1,320,386		1,251,032
Other non-current assets		926,028		1,000,723
Total assets	\$	7,280,358	\$	7,275,862
Liabilities, Redeemable Non-controlling Interests and Shareholders' Equity				
Liabilities:				
Current liabilities:				
Accounts payable	\$	161,493	\$	149,456
Accrued expenses and other current liabilities		666,833		662,803
Income tax payable		94,507		112,388
Deferred revenues		75,187		92,726
Unsecured senior notes		799,325		799,659
Dividends payable		-		199,399
Current liabilities subtotal		1,797,345		2,016,431
Long-term liabilities:				
Convertible senior notes		317,625		318,446
Unsecured senior notes		743,695		743,937
Long-term loans		791,647		792,563
Other long-term liabilities		112,430		109,743
Total liabilities		3,762,742		3,981,120
Redeemable non-controlling interests		68,728		36,320
		00,720		50,520
Shareholders' equity :				
Weibo shareholders' equity		3,398,735		3,208,844
Non-controlling interests		50,153		49,572
Total shareholders' equity		3,448,888		3,258,416
Total liabilities, redeemable non-controlling interests and shareholders' equity	\$	7,280,358	\$	7,275,862

(1) Included short-term loans to and interest receivable from SINA of US\$445.2 million as of December 31, 2023 and US\$449.9 million as of March 31, 2024.

### WEIBO CORPORATION UNAUDITED RECONCILIATION OF NON-GAAP TO GAAP RESULTS (In thousands of U.S. dollars, except per share data)

	Three months ended					
	March 31, 2023		December 31, 2023			1arch 31, 2024
Income from operations	\$	96,490	\$	119,005	\$	99,737
Add: Stock-based compensation		27,625		21,748		21,012
Amortization of intangible assets resulting from business acquisitions		4,439		5,103		5,059
Non-GAAP income from operations	\$	128,554	\$	145,856	\$	125,808
Net income attributable to Weibo's shareholders	\$	100,492	\$	83,230	\$	49,438
Add: Stock-based compensation	+	27,625	*	21,748	-	21,012
Amortization of intangible assets resulting from business acquisitions		4,439		5,103		5,059
Investment related gain/loss, net <sup>(1)</sup>		(27,155)		(25,544)		4,970
Non-GAAP to GAAP reconciling items on the share of equity method investments		4,183		(10,547)		25,358
Non-GAAP to GAAP reconciling items for the income/loss attributable to non- controlling interests		(157)		(311)		(436)
Tax effects on non-GAAP adjustments <sup>(2)</sup>		( )		. ,		( )
Amortization of issuance cost of convertible senior notes, unsecured senior notes		196		(781)		(1,103)
and long-term loans		1,606		3,468		2,314
Non-GAAP net income attributable to Weibo's shareholders	\$	111,229	\$	76,366	\$	106,612
Non-GAAP diluted net income per share attributable to Weibo's shareholders	\$	0.47	\$	0.31*	\$	0.41*
Shares used in computing GAAP diluted net income per share attributable to Weibo's shareholders		236,895		246,382		263,644
Shares used in computing non-GAAP diluted net income per share attributable to Weibo's shareholders		236,895		246,382		263,644
Adjusted EBITDA:						
Net income attributable to Weibo's shareholders	\$	100,492	\$	83,230	\$	49,438
Non-GAAP adjustments	Φ	10,737	Ψ	(6,864)	Ψ	57,174
Non-GAAP net income attributable to Weibo's shareholders		111,229		76,366		106,612
Interest income, net		(9,743)		(870)		(9,151)
Income tax expenses		21,657		73,359		26,147
Depreciation expenses		10,601		9,303		9,417
Adjusted EBITDA	\$	133,744	\$	158,158	\$	133,025
Net revenues	\$	413,778	\$	463,667	\$	395,497
Non-GAAP operating margin		31%		31%		32%
		51/0	,	51/0		5270

(1) To adjust impairment and provision on investments, gain/loss on sale of investments and fair value change of investments.

(2) To adjust the income tax effects of non-GAAP adjustments, which primarily related to amortization of intangible assets resulting from business acquisitions and fair value change of investments. Other non-GAAP adjustment items have no tax effect, because (i) they were recorded in entities established in tax free jurisdictions, or (ii) full valuation allowances were provided for related deferred tax assets as it is more-likely-than-not they will not be realized.

\* Net income attributable to Weibo's shareholders is adjusted for interest expense of convertible senior notes for calculating diluted EPS.

## WEIBO CORPORATION UNAUDITED ADDITIONAL INFORMATION (In thousands of U.S. dollars)

		Three months ended					
		March 31, December 31,		March 31,			
		2023		2023		2024	
Net revenues							
Advertising and marketing							
Non-Ali advertisers	\$	337,031	\$	358,848	\$	316,400	
Alibaba - as an advertiser		18,269		44,891		22,551	
Subtotal		355,300		403,739		338,951	
Value-added services		58,478		59,928		56,546	
	\$	413,778	\$	463,667	\$	395,497	
	=			<u>,</u>			